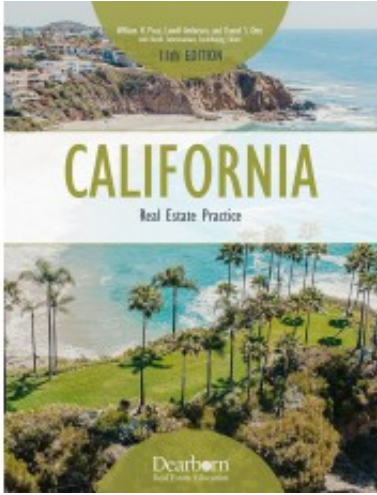


Real Estate Practice (11th Edition)



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Short Description

California Real Estate Practice provides comprehensive guidance on establishing a thriving real estate practice, encompassing everything from marketing strategies to tax implications.

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California Real Estate Practice provides comprehensive guidance on establishing a thriving real estate practice, encompassing everything from marketing strategies to tax implications.

This resource includes practical tools like sample checklists, contracts, and forms from the California Association of Realtors (CAR), along with quizzes to test your knowledge.

Recently updated, it reflects the latest legislative developments and practical shifts, including topics on unconscious bias.

Additionally, it highlights crucial vocabulary and definitions to enhance your understanding of real estate practices specific to California.